



**AIRTIGHT NETWORKS OFFERS SERVICE PROVIDERS NUMEROUS BENEFITS INCLUDING:**

- ◊ An incremental revenue source in addition to the existing security services already being delivered
- ◊ A scalable infrastructure that can be deployed within your existing security service hardware environment
- ◊ A subscription-based service that eliminates the need to purchase network infrastructure and speeds time-to-market
- ◊ A service that can be customized with your branding
- ◊ A choice of offerings including a customer self-service model or a service provider managed service

## AirTight Networks Service Provider Program

Wireless Vulnerability Management offers new revenue opportunities for Managed Security Service Providers.

The security game is changing. Many organizations are faced with the problem of securing their wired and/or expanding wireless network. Government and industry regulations such as PCI, SOX, HIPAA, and GLBA require that these wireless networks be secure, which is not an easy task. Innocent employees are logging on to wireless APs at airports and coffee shops, yet many of these connections are far from secure—and the consequences for organizations are dire. When the worst happens, network breaches are often front page news leading to erosion of trusted brand names. And, business critical data may be compromised forever.

For service providers in the security arena, the proliferation of wireless networks and intrusions to wired networks through rogue APs presents a wealth of new prospects. Service providers, currently offering managed security services, have a unique incremental revenue opportunity by offering a wireless vulnerability management service to their customers, whether the customer has a wireless network or the need to enforce a no Wi-Fi policy.

AirTight Networks® offers service providers two options to deliver wireless vulnerability management service to customers—online and onsite. You can build an infrastructure via the SpectraGuard Enterprise Suite or offer the SpectraGuard Online solution as a private label subscription service.

### Wireless Vulnerability Management with SpectraGuard Online

SpectraGuard Online from AirTight Networks is the world's first end-to-end wireless vulnerability management solution that is delivered online, on-demand. It is available in a subscription model that eliminates the need for you to invest in hardware infrastructure. By design, you can offer your customers a pay-as-they-grow solution and a way to manage their network, meet regulatory requirements, limit their exposure, protect their wireless network or enforce no Wi-Fi policies. This is an ideal solution for organizations that don't need everything provided in a WIPS.

### Wireless Vulnerability Management with SpectraGuard Enterprise

SpectraGuard Enterprise is an end-to-end wireless vulnerability management and wireless intrusion prevention (WIPS) system. Designed with the features and scalability a service provider requires, SpectraGuard Enterprise can be used to build out your hardware infrastructure to deliver wireless vulnerability management services.

### The Award-Winning SpectraGuard Family

With a lengthy list of best and only features, the award-winning AirTight Networks' SpectraGuard family of wireless

## ABOUT AIRTIGHT NETWORKS

AirTight Networks, the industry standard for wireless vulnerability management, is the only company that offers customers a flexible, end-to-end solution that gives them visibility into their wireless security posture and a choice in how to manage it. AirTight provides full wireless intrusion prevention systems (WIPS) and the world's first on demand wireless vulnerability management service. AirTight's patented technology delivers the key elements of an effective WIPS to eliminate false alarms, block wireless threats immediately and automatically and locate wireless devices and events with pinpoint precision. AirTight's customers include global retail, financial services, corporate, education and government organizations. AirTight Networks is a privately held company based in Mountain View, CA. For more information please visit:

[www.airtightnetworks.net](http://www.airtightnetworks.net)

vulnerability management (WVM) products and services provide around-the-clock wireless monitoring and automatic intrusion prevention, while also managing wireless LAN network performance for maximum capacity and uptime.

The SpectraGuard family is the industry's only solution that correctly classifies wireless devices and events; and automatically identifies and blocks, and accurately locates wireless security risks and attacks. The SpectraGuard family of products includes:

- ◆ **SpectraGuard Enterprise**—A comprehensive wireless IPS and performance management system
- ◆ **SpectraGuard Online**—A subscription based, on demand service consisting of three modules—Vulnerability Assessment, Regulatory Compliance and Vulnerability Remediation
- ◆ **SpectraGuard MNC**—A managed network console providing the manager of manager functionality to scale a wireless intrusion prevention solution (WIPS) deployments globally
- ◆ **SpectraGuard Sentry**—Affordable Wi-Fi security for small business
- ◆ **SpectraGuard SAFE**—Wireless security for mobile users
- ◆ **SpectraGuard Planner**—Wireless LAN planning for coverage, performance and security

### Product Capabilities

AirTight's SpectraGuard products offer three capabilities that you can deliver to your customers:

### Vulnerability Assessment

Prevent wireless threats by automatically scanning, detecting, and classifying all unauthorized access and rogue traffic to your network. Generate wireless vulnerability assessment reports with 1-click.

### Regulatory Compliance

Meet all your wireless compliance requirements for regulatory standards such as PCI, SOX, HIPAA, GLBA and others. Simplify the reporting process with user-friendly predefined reports.

### Vulnerability Remediation

Take proactive action against any wireless security threat by automatically blocking it. Enforce the corporate wireless security policies by only allowing the wireless clients to connect to authorized corporate access points. Remove the threat by accurately locating it on your floor map with the most precise location tracking solution.

### Share in our success

If you want to be the best, sell the best solution—SpectraGuard Online or SpectraGuard Enterprise. AirTight Networks products are industry leading, both in terms of technology and now delivery, making them ideal for security service providers looking for products that generate a reoccurring revenue stream. For more information on these products, please contact us at: [partners@airtightnetworks.com](mailto:partners@airtightnetworks.com)

## Wireless Vulnerability Management

AirTight Networks, Inc. 339 N. Bernardo Avenue #200, Mountain View, CA 94043  
T +1.877.424.7844 T 650.961.1111 F 650.961.1169 [www.airtightnetworks.com](http://www.airtightnetworks.com) [info@airtightnetworks.com](mailto:info@airtightnetworks.com)

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